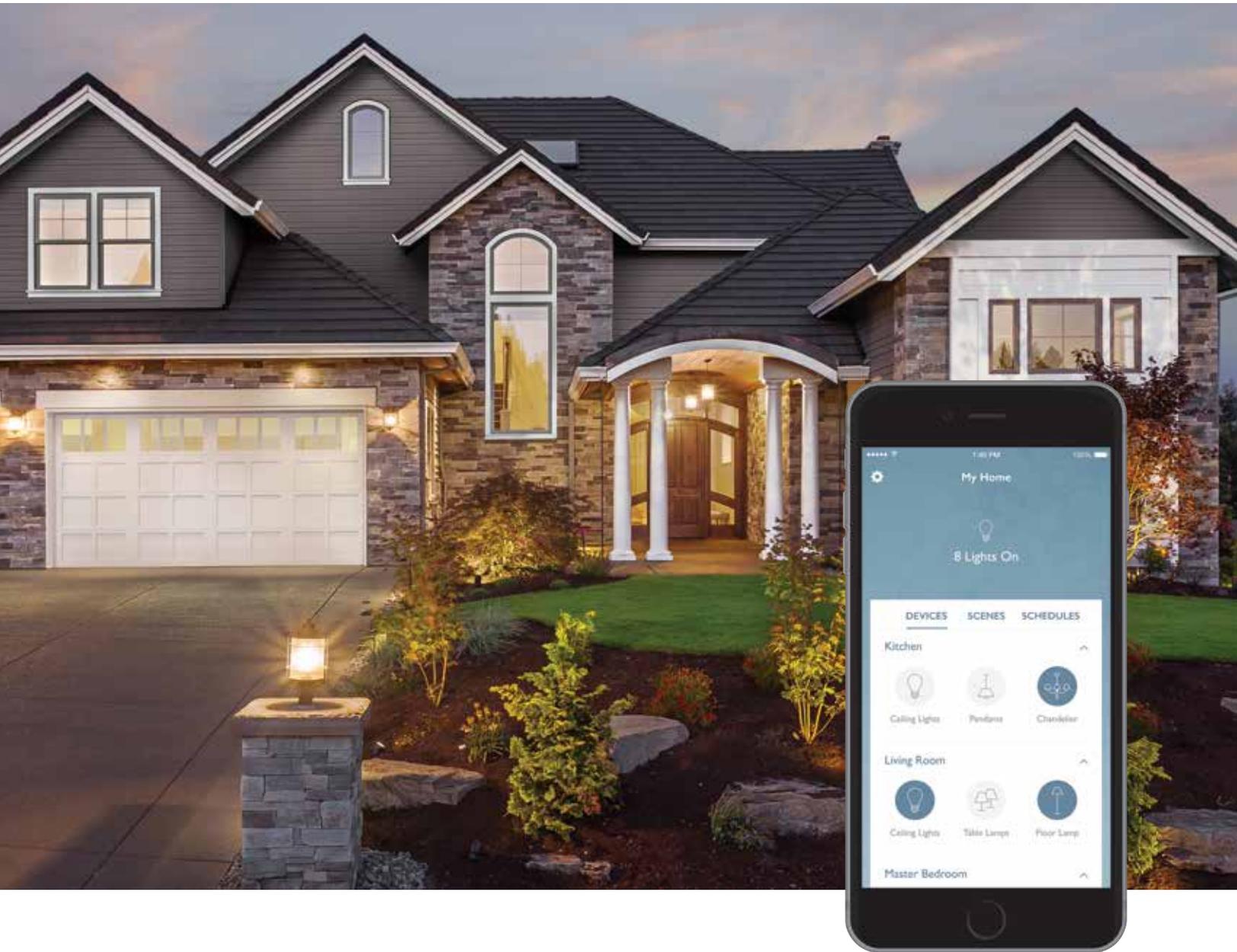


# What's **new**

WINTER 2018



 **LUTRON** Innovation. Quality. Service.

# What's **new**

## Commercial

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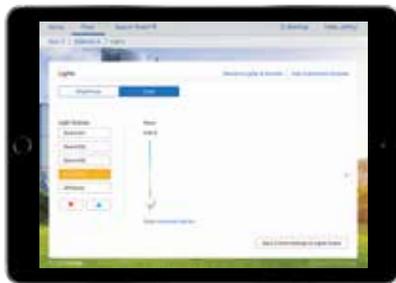
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# Quantum 3.3

## The opportunity

- The need to continuously improve occupant comfort and productivity via lighting controls, while enhancing aesthetics
- The need to make more informed decisions about space allocation
- The need to more quickly identify, troubleshoot, and solve issues that unexpectedly pop up, saving time and money

## Available for early adopters



Quantum Vue – White tuning individual fixtures



Quantum Vue – Space utilization reports

## What are the major new features?

### Simple integration and control of tunable white LED fixtures

- Take advantage of the intuitive control interface in Quantum Vue to easily create any desired atmosphere within a space by quickly adjusting the color temperature of the light source
- Achieve the perfect color temperature for a space on a predefined schedule, on an individual fixture basis, or as a group with user-defined presets

### Space utilization reports

- Track how often spaces are utilized and make better and faster decisions on repurposing under-utilized spaces or adding more real estate
- Adjust building operations (e.g. cleaning crew schedules) based on when spaces are occupied

## Why were these features added?

- To provide facility managers with an additional level of control
- To immerse occupants in a more natural environment by simulating changes in sunlight throughout the day
- To empower designers with the ability to vary the warmth and coolness of white light

## How will this solution help my business?

- **Property managers/campus managers** – Make smarter decisions using occupancy information to maximize real estate utilization
- **Lighting designers** – Future proof your designs with customizable color temperature that allows your lighting to evolve with the space
- **Facility managers** – Provide a premium experience for your occupants by tailoring your environment to their needs

# Lutron and Lumenetix

## The opportunity

Applications that demand high-performance tunable white

## Available now



Lumenetix ALM Control Module  
(EcoSystem chip on board)



Lumenetix DCA Control Module  
(EcoSystem chip on board)



Lumenetix CTM 1, DDM 0 LED Modules



Lumenetix CTM 1, DDM 1 LED Modules

## Why did Lutron develop these products?

- To provide EcoSystem-enabled, high-performance tunable white lighting for any fixture type
- To guarantee the same tunable white experience on every job

## What do these products do?

Enable EcoSystem control of Lumenetix Araya5 modules

## What are the features and benefits?

- Flexible and powerful EcoSystem control
- Simple, tunable white control for any space
- Guaranteed, high-performance lighting

## How will this solution help my business?

It simplifies tunable white design and specification

**Ideal for:** Tunable white architectural spaces

# Vive wireless receptacle

## The opportunity

Buildings that require energy codes for plug load control or facility managers who want simple, convenient plug load control, without extra parts and pieces

## Available now



RF receptacle with top control

## Why did Lutron develop this product?

To provide simple code compliant solutions to control plug loads

## What does it do?

The Vive wireless receptacle communicates directly to wireless occupancy sensors, Pico wireless remotes, and the Vive wireless hub to provide automated plug load control in a building

## What are the features and benefits?

- Meets California's stringent Title 24 and ASHRAE 90.1 codes quickly and easily; (those codes require that receptacles must automatically turn off when a room is unoccupied)
- Eliminates the need for any additional components to meet code
- Talks directly to wireless occupancy sensors and the Vive wireless lighting control system, eliminating wiring and simplifying installation

- Can control a single receptacle and can also be used to control standard receptacles wired downstream (similar to a GFCI). This provides the flexibility to use the Vive wireless receptacle and meet the budget costs for code compliance.

## How will this solution help my business?

The Vive wireless receptacle makes designing a code compliant system extremely simple, while lowering the system's total installed cost. This means that designs can be completed faster and are more flexible when things change, and the install labor time decreases.

**Ideal for:** Office buildings, K-12 schools, colleges, and universities

# Vive wireless neutral wire dimmer

## The opportunity

Existing building retrofits remain a large area of growth for the lighting control industry, and new energy codes require the implementation of lighting controls more than ever before.

Wireless technology significantly reduces the challenges, risks, and labor costs associated with adding lighting control to existing buildings.

## Available now



## Why did Lutron develop this product?

To expand load type control in the Vive system

## What does it do?

This new version of the Maestro neutral wire dimmer communicates with the Vive wireless system. It can control phase control loads, including Lutron LTE drivers.

## What are the features and benefits?

- Allows customers to directly control phase control loads that have a neutral wire and control phase control drivers such as Lutron's LTE driver family
- Allows integration into boosters for larger phase control zones
- Ties into the Vive wireless system via wireless communication, providing timeclock, demand response, energy usage, and simple setup and adjustment functionality

## How will this solution help my business?

This product eliminates the need to run any control wires by providing a phase control in-wall dimmer using a neutral wire that can directly control drivers. This dimmer also allows designers to include larger zones of phase control lighting through integration with boosters.

**Ideal for:** Open office spaces and conference rooms that use phase control fixtures

---

# Vive wireless software version 1.5

## The opportunity

Existing building retrofits remain a large area of growth for the lighting control industry, and new energy codes require the implementation of lighting controls more than ever before.

Wireless technology significantly reduces the challenges, risks, and labor costs associated with adding lighting control to existing buildings and new construction.

## Available now

## Why did we update this software?

To add functionality to improve timeclocks, make daylighting adjustment more user friendly, and help electrical contractors complete the job faster

## What does it do?

This software update has added functionality to adjust how occupancy sensors function (using a timeclock), to simply and quickly tweak daylighting, and to improve the project handoff process from electrical contractors

## What are the features and benefits?

### Adjusting occupancy based on time of day

- Allows building owners and facility managers to change how occupancy sensors work based on the time of day
- Ideal for situations where buildings are open during the day and closed at night. (For example, a store could have sensors disabled during the day and enabled at night, when no one is there.)
- Provides a significant opportunity to save energy and optimize a building's functionality with a simple software event

## Daylighting adjustment

- Facility managers can make a space brighter or darker with a simple slider
- Helps address situations where occupants want either more or less light in the space during the daytime
- Eliminates complicated calibration and commissioning procedures that typically accompany daylighting adjustment

## Vive native app for iOS and Android™ devices

- Allows for simpler project management by showing all the Vive hubs contained on each project and a separate entry for each building
- A “Handoff” button allows the electrical contractor to automatically send a welcome email to the end user with all the needed system information: user guide, help videos, and contact information for support, while simultaneously registering the project
- Contractors can get off the project faster and make sure facility managers have the information they need to get the most out of the installed Vive system

## How will this solution help my business?

### Electrical Contractors

- Project management and handoff are faster and more efficient with the native app, so electrical contractors can do more jobs and get paid sooner

### Facility Managers

- Provides the resources they need to operate their Vive system without formal training or relying on remembering in-person instructions

**Ideal for:** Office buildings, K-12 schools, colleges, and universities

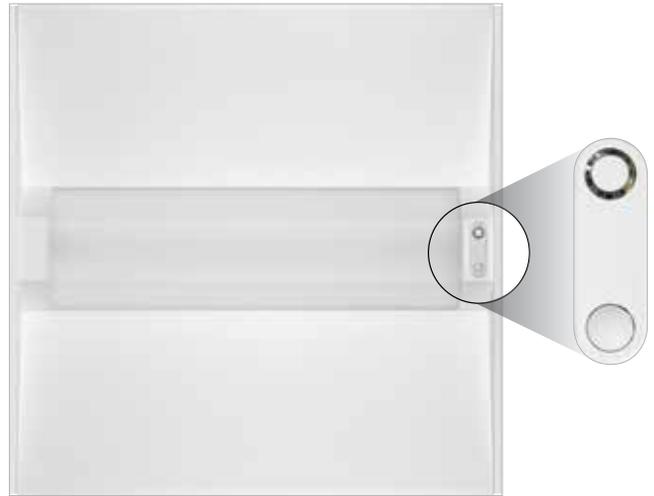
# Vive integral fixture control

## The opportunity

Individual fixture control allows for maximum flexibility for a lighting control system. By having wireless communication, control, and sensing all integrated directly into the fixture, design becomes as simple as counting the number of fixtures.

Installing is easy with a step and repeat process with no additional labor, since the controls are built in. If needs change during the job or over the building's lifetime, zoning and control can be changed using simple software and without any wiring.

## Coming soon



## Why did Lutron develop this product?

To provide simple individual fixture control, guarantee code compliant designs with sensing in every fixture, and to maximize energy savings with granular sensing and control

## What does it do?

Wirelessly controls any fixture; maximizes energy savings with individual fixture sensing

## What are the features and benefits?

- Clear Connect wireless technology
- XCT high-performance occupancy sensing
- Integral daylight sensing
- Controls any Lutron EcoSystem or DALI driver
- Compatible with Philips SR and OSRAM DEXAL drivers

## How will this solution help my business?

You can have wireless fixture control from nearly any fixture you choose; integral sensing and control make code compliance easy

**Ideal for:** Simple, code compliant wireless control

**NEW!** The high-performance fixture list now includes Vive-enabled wireless fixtures.

# Polished Graphite for Palladiom controls Clear Black Glass for GRAFIK T controls

## The opportunity

Modern, contemporary design trends are creating demand for sleek and intuitive controls for both residential and commercial applications

### Palladiom QS keypad

Shipping now\*

- Plastic, glass, and metal
- myRoom plus
- myRoom prime
- HomeWorks QS
- Quantum QS

### Palladiom QS thermostat

(see page 20 for more information)

Shipping now

- Plastic, glass, and metal
- myRoom plus
- myRoom prime
- HomeWorks QS

### GRAFIK T

Shipping now

Please note: GRAFIK T is only available in Clear Black Glass



NEW Palladiom 3-button with raise/lower U.S. style in Polished Graphite



Palladiom Thermostat in Clear Black Glass



GRAFIK T dimmer in Clear Black Glass

With the recent addition of Polished Graphite and Clear Black Glass finishes, the Palladiom and GRAFIK T families provide more luxurious finish options for high-end applications, while expanding options for coordinating aesthetics throughout a space.

\* Quantum version 3.1 is required for Palladiom to work in Quantum systems.

# QS junction box power supply

## The opportunity

Provide an energy code compliant solution for 277V applications as well as support installations that have junction boxes run out to shade drives

## Available now



## Why did Lutron develop this product?

To expand Lutron's portfolio of flexible and scalable power options and to comply with the U.S. Department of Energy Efficiency Level VI Standard

## What does it do?

This power supply provides power and communication to:

- a single Lutron shade or drapery with a seeTouch keypad
- up to eight keypads on a QS link

## What are the features and benefits?

- NEC Class 2 / PELV power supply capable of powering Lutron Sivoia and Contract roller shades, drapery drive units, keypads, and accessories

- Compliant with the U.S. Department of Energy Efficiency Level VI regulations
- Simple wiring scheme uses 4-conductor, low voltage link to provide power and communication pass-through for both QS electronic drive units and QS keypads
- Flexible wiring topology for easy installation

## How will this solution help my business?

### Specifiers:

- Flexibility to use this in any distribution panel (120/277v)
- Additional power option to be used as a PDU booster on the QS link

### Electrical contractors:

- Can be mounted to a 4x4 junction box
- Terminal blocks allow for easy daisy chaining capability

---

# Lutron Designer+ v10.3

## The opportunity

The need for higher quality service with shorter response times, while providing accurate designs with comprehensive submittal documents for commercial businesses

## Available now



## Why did Lutron develop this release?

To make designing a Lutron solution and managing the bid and construction processes as efficient as possible

## What are the major new features?

- Ability to open multiple instances of Lutron Designer at once
- Ability to import Quantum databases from completed projects to capture changes for As-Builts
- Improvements to “Export to DXF” functionality
  - Export the Control Intent and One-Line reports to a single DXF file
  - Export shade and sensor layouts
- Maintained connections when replacing devices
- Define the power direction on a link in both Classic and Canvas View
- Cycle through unconnected devices on a floor

## What are the benefits?

- Easily generate a final set of documentation in Lutron Designer+ by merging a completed Quantum project with the original Lutron Designer+ project
- Streamline the Request for Information (RFI) process by allowing user to add RFI notes
- Work on multiple projects at once without having to close and reopen each project
- Navigate quickly with shortcut keys

## How will this solution help my business?

Allows you to provide higher quality, responsive service to your commercial customers.

**Ideal for:** Designing Lutron commercial solutions and creating professional documentation for all stages of the project

# Lutron Designer+ v11.0

## The opportunity

Get Lutron solutions on more projects by putting the design tools in the hands of your customers

Coming in February 2018



## Why did Lutron develop this release?

Lutron added a new Guided Design Experience to make it easier for a wider audience to design a Lutron solution. This release is targeted to new Designer+ users, including electrical contractors' design teams, distributor lighting teams, and specifiers. Now, with minimal knowledge of the tool or the system, Designer+ users can put together a full BOM and documentation package simply by identifying the types of rooms in a project and the energy code they need to meet.

## What are the major new features?

- Guided Design Experience for Vive code-compliant solutions
- Design assistance for new users
- Quick estimation workflow for even faster take-offs
- Improved reports such as the Control Intent Report and Panel Schedule that take up fewer pages

- Ability to define Area Scene details in Classic View and communicate them via improved reports
- Ability to duplicate engravings for keypads for faster and more consistent submittals

## What are the benefits?

- Enable your customers to design their own Vive solutions with minimal guidance
- Improve your throughput and response times to your customers

## How will this solution help my business?

Lutron Designer+ v11.0 simplifies the design process for Lutron commercial solutions and enables you to grow sales without additional white-collar support

**Ideal for:** Both new and experienced Lutron Designer+ users

# RA2 Select

## The opportunity

A demand for more robust Lutron residential systems that are scalable to whole home applications, coupled with the need for residential systems that are faster and easier to set up

## Available now



Main repeater



Pico scene keypad



Maestro dimmer

## Why did Lutron develop this solution?

To fill a void in the midmarket for a simple, whole home lighting and shade control solution for any budget

## What does it do?

Provides whole home lighting and shading control

## What are the features and benefits?

- Allows for setup, control, and monitoring of RadioRA 2 Maestro dimmers and switches, as well as wireless shades from a smartphone or tablet using the Lutron App
- Enables smart home integration with leading brands such as Apple®, Amazon, Google®, Nest, Sonos, and more, as well as integration with professionally installed audio/video and security systems

- New 600 W neutral wire dimmer for improved LED control
- Easily upgrade to RadioRA 2

## How will this solution help my business?

- Easy setup for fast job turnaround — no waiting for programming to transfer before testing
- No more callbacks — pre-engraved Pico scene controls automatically configure light keypad levels in typical rooms for common activities
- Contractor contact information is easily accessible within the app, in case a homeowner wants to expand his system
- A differentiated offering only available to professionals

**Ideal for:** Residential RF coverage for 5,000+ square feet of space

# RA2 Select main repeater

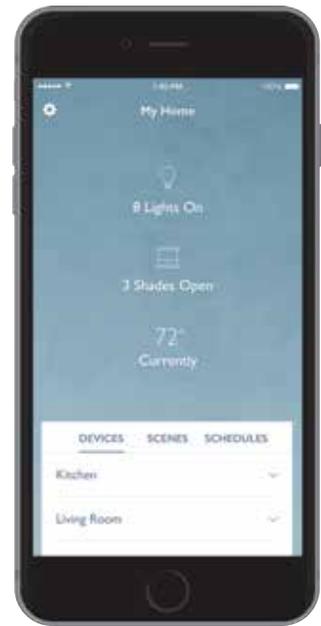
## The opportunity

Any project that demands professionally installed lighting control

## Available now



Main repeater



Lutron App

## What does it do?

Allows for setup, control, and monitoring of multiple RadioRA 2 devices and Lutron wireless shades

## What are the features and benefits?

- App-based setup, no training or PC required
- Provides control with a Pico from anywhere in the home
- Enables control within the Lutron App via a smartphone from anywhere in the world — includes scheduling, geofencing, and scene control
- Works with RadioRA 2 Maestro dimmers and switches, as well as tabletop and plug-in dimmers and switches
- Integrates with Sivoia QS Triathlon and Sivoia QS wireless shades
- Scalable up to 100 devices, including 4 wireless repeaters to extend range throughout the home

## How will this solution help my business?

- Quickly and easily design, install, and set up a whole home lighting control system, so you can complete jobs faster and increase the number of jobs
- No callbacks for RF interference or channel setting, thanks to Clear Connect technology

**Ideal for:** Residential RF coverage for 5,000+ square feet of space

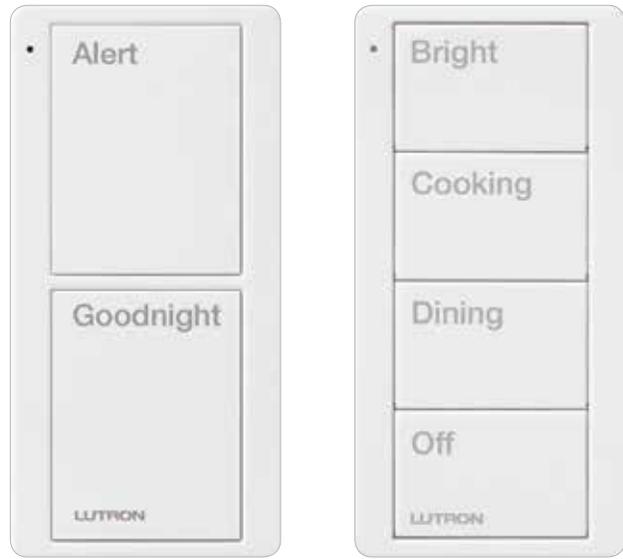
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# Pico scene keypad

## The opportunity

Enhance the experience in every room with simple scene control that adjusts multiple lights and shades from the touch of a button

## Available now



2-Button Pico

4-Button Pico

## Why did Lutron develop this product?

To provide a simple and affordable solution for any installer to deliver the power of scene control

## What does it do?

Provides access to scene control with the touch of a button

## What are the features and benefits?

- 2-or 4-button options available
- Pre-engraved buttons for typical scenes/activities
- Keypads automatically set up within the Lutron App based on the room
- Easily mount to a wall (fits in a designer wallplate) without cutting drywall or adding wiring
- Use a pedestal for tabletop display

- Ultra-reliable Clear Connect RF communications
- Works with Caséta, RA2 Select, RadioRA 2, and HomeWorks QS
- 10-year battery life

## How will this solution help my business?

- Quickly and easily add scene control anywhere in a home with any residential system
- Eliminate the coordination required for standard engraving

**Ideal for:** Installers who want to provide a pre-engraved control to their customers

# Contractor setup via the Lutron App

## The opportunity

The contractor's need for an easy to install system

## Available now



Contractor contact information screen

## Why did Lutron develop this solution?

To meet the demand from contractors for a system they could install without needing personal information from homeowners, such as user names and passwords

## What are the features and benefits?

- Contractors can bypass the homeowner registration process and quickly configure the system
- Contractor contact information is easily accessible within the app in case a homeowner wants to expand his system or refer the contractor to others

## How will this solution help my business?

- Complete jobs faster with app-based setup and auto-configuring devices
- Stored contractor contact information allows for repeat business/referrals

**Ideal for:** The Pro community; no special training is required, making it easy to get started

---

# Refreshed app interface

## The opportunity

Caséta, RA2 Select, RadioRA 2, and HomeWorks QS customers

## Available now



Lutron App for Caséta



Lutron App for RA2 Select



Lutron Connect app for  
RadioRA 2 and HomeWorks QS

## Why did we refresh the interface?

To meet the need for a faster, easier to use interface on smartphones and tablets

## What does it do?

Controls lights, shades, temperature, and audio from anywhere

## What are the features and benefits?

- Dashboard shows status of all scenes and devices in the home, organized by room
- Faster app startup for adjusting lights and shades, scheduling, geofencing, Widgets, and Lutron thermostat integration
- Customers can use their iPad® in landscape or portrait mode to control their Lutron system
- Integration with Sonos Home Sound Systems into scenes

## How will this solution help my customer?

Intuitive design and streamlined interface, with larger field of view for devices and scenes, makes for less time scrolling

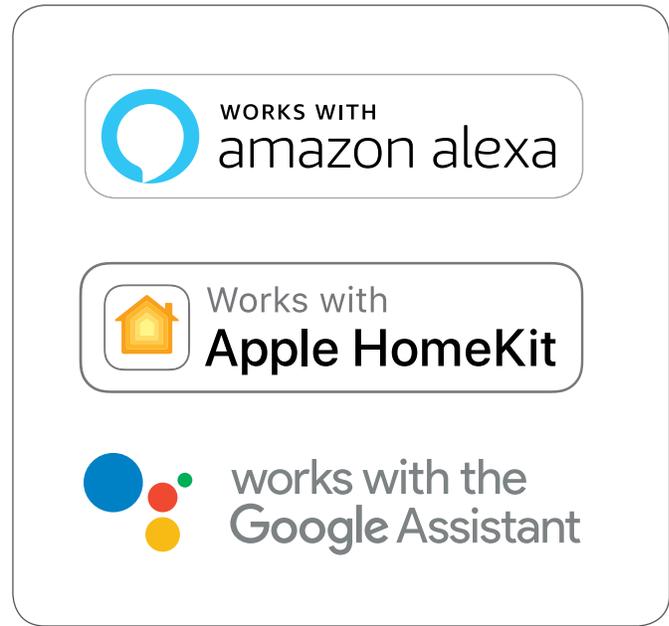
**Ideal for:** Customers who want a simple interface to use to control their lights, shades, and thermostats, whether at home or away

# Trifecta of voice

## The opportunity

The smart home revolution and the chance to give customers another point of control via Lutron and our alliances

## Available now



## What does it do?

Allows for voice control via Amazon Alexa, the Google Assistant, and Siri®

## What are the features and benefits?

Allows customers to integrate Caséta, RA2 Select, RadioRA 2, or HomeWorks QS with their preferred voice control system and enhance their smart home experience

## How will this solution help my business?

- Offers three options for voice control
- Add any of the major voice assistants to a Lutron job with the confidence they will integrate seamlessly
- Offer customers options with voice control, while keeping the lighting control system consistent

**Ideal for:** Every residential system customer

---

# Satin finish Pico remote controls

## The opportunity

The need for additional aesthetic options to coordinate with more dimmers, switches, and wallplates

## Available now



Pico remote control  
in Snow



Pico remote control  
in Biscuit



Pico remote control  
in Midnight

## Why did Lutron add these finishes?

To provide more color choices for RA2 Select, RadioRA2, and HomeWorks QS, as well as differentiate offerings from retail

## What do they do?

Control lights, shades, and audio

## What are the features and benefits?

- More color choices – now available in Snow, Biscuit, and Midnight
- Works with RA2 Select, RadioRA 2, and HomeWorks QS

## How will this solution help my business?

- Provides coordinating/matching aesthetic for Satin Colors dimmers, switches, and wallplates
- Differentiated from retail offering
- Provides more color options for customers

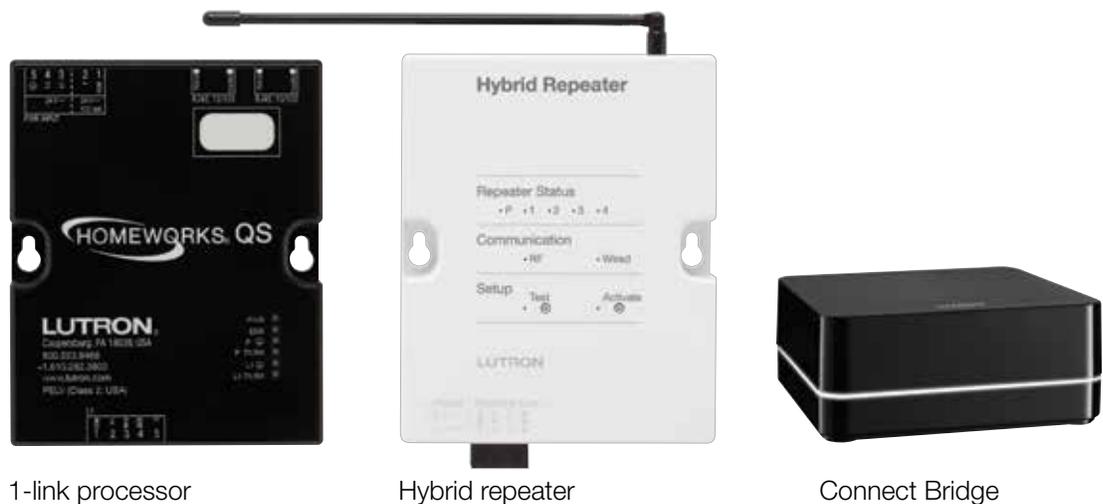
**Ideal for:** Residential spaces where you want to complement décor

# HomeWorks QS Connect packages

## The opportunity

Every HomeWorks QS project—because every project requires at least one processor and should also include a Connect Bridge

## Available now



1-link processor

Hybrid repeater

Connect Bridge

## Why are we offering these packages?

To allow dealers cost effective entry into a HomeWorks QS system

## What do they do?

Reduce the starting price of a HomeWorks QS system and add Cloud Services to every project, as well as remote access from the Lutron Connect App

## What are the features and benefits?

- 1-link processor provides cost-effective solution for smaller projects
- Every package includes the Connect Bridge, providing Lutron Connect app features and cloud services

## What's in the packages?

- RF Connect package = 1-link processor, hybrid repeater, Lutron Connect Bridge, and plug-in power supply
- 1-Link Connect package = 1-link processor, Lutron Connect Bridge, and DIN power supply
- 2-Link Connect package = 2-link processor, Lutron Connect Bridge, and DIN power supply

## How will this solution help my business?

- Reduces the starting cost of a HomeWorks QS system
- Drives adoption of the Lutron Connect Bridge

## Ideal for:

Any HomeWorks QS project. Packages are available for every installation, from small retrofit to larger centralized systems

# HomeWorks QS DIN power modules and panels

## The opportunity

Projects that previously were not a good fit for HomeWorks QS due to budget or space availability in application

## Available now



DIN module

## Why did Lutron develop these products?

To provide more opportunities for HomeWorks QS projects

## What do they do?

DIN power modules provide flexible dimming and switching devices on the QS link, and DIN panels provide flexible options for mounting the power modules – multiple sizes to fit any application

## What are the features and benefits?

- DIN modules reduce the number of processor links needed
- DIN modules provide the best LED dimming performance
- DIN panels allow mixing of traditional phase control with 0-10V and digital EcoSystem in a single panel

## How will this solution help my business?

- Flexible design supports last minute changes to fixture schedule
- Options for control of all LED types – forward phase, reverse phase, 0-10V, and digital EcoSystem
- More dimming zones per panel reduces equipment footprint
- Provides price sensitive options for smaller projects (1-link processor, no module interface required)

**Ideal for:** Primary or secondary single-family residences, luxury condos or apartments, and yachts

# HomeWorks QS Palladiom thermostat and HVAC controller

## The opportunity

Spaces that demand a sleek, streamlined look throughout

## Available now



Palladiom thermostat in Clear Black Glass

## Why did Lutron develop this product?

To offer a matching aesthetic to the Palladiom keypad, for a coordinated look

## What does it do?

The Palladiom thermostat provides HVAC control for HomeWorks QS

## What are the features and benefits?

- Thermostat aesthetics match with Palladiom keypads (plastic, glass, metal) for a coordinated look throughout the home
- Display and button backlighting adjust automatically for viewing in any light
- Low-profile mounting
- Multi-location HVAC support
- Temperature control/monitoring from anywhere with the Lutron Connect app

- HVAC as part of system scenes – Home/Away/Vacation/Entertain
- Compatible with QS link for a wired HVAC solution

## How will this solution help my business?

Sell more on every project. This thermostat is native to HomeWorks QS and exclusive to HomeWorks QS dealers

**Ideal for:** HomeWorks QS jobs using Palladiom keypads

---

# Palladiom shading system

## The opportunity

A demand within the specification community for a design-forward aesthetic that can complement any architecture or décor

Available early 2018

## PALLADIOM SHADING SYSTEM



Palladiom shading system

## Why did Lutron develop this product?

To offer a shading solution with both exceptional shade performance and reliability, matched with superior aesthetics

## What is it?

A finely crafted, exposed bracket system with an enhanced drive architecture for even quieter performance, all within a slender 3-inch profile

## What are the features and benefits?

- Superior drive technology for shades up to 12' x 12', with a roll-up diameter of only 3"
- Brackets available in three form factors – end and center brackets for wall or ceiling mount applications, and jamb brackets
- Offers symmetrical ½" light gaps, the smallest light gaps of any Lutron automated shade

- Brackets are available in four distinct finishes – Pure White, Clear Anodized Aluminum, Black Anodized Aluminum and Satin Nickel
- For HomeWorks QS, available with wired or wireless communication
- Available with the Palladiom Bottom Rail – a unique, new hembar geometry with an incredibly small profile in matching metal finishes. Also available with the new Half-Wrap Architectural Bottom Bar, now with metal end caps in matching finishes.

## How will this solution help my business?

- Offer your clients an elegant solution for high-end spaces
- Provide a solution where pockets, recessed shades, or fascia are not viable options

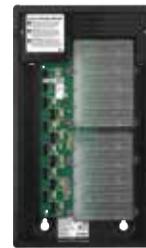
**Ideal for:** Residential applications

# Sivoia QS configurable power panels

## The opportunity

New construction condominiums and MDUs

## Available now



10-output panel



30-output panel

## Why did Lutron develop this product?

To provide greater cost and installation flexibility

## What is it?

Shade power panels

## What are the features and benefits?

- 10-and 30-output options available, with power modules sold separately
- 5-output power modules available individually or in a 12-pack for additional cost savings
- Both panels fit perfectly between studs; the 30-output panel has a height of 59"

## How will this solution help my business?

- Follows the construction process, making it an excellent solution for condominiums and MDUs. The developer can have the panels installed so the electrician can land all low- and line-voltage wiring for shades. When the homeowner moves in, the power modules are simply installed with the shades.
- Use these panels to segment project costs – panels are included in the electrical package while power modules are included in the shade package
- Cleaner installation – power modules are placed after rough-in, so drywall dust and construction debris don't come into contact with them

**Ideal for:** Large projects with many shades; install a single 30-output panel rather than three separate panels

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# The Atelier Collection

## The opportunity

Residential consumers consistently request neutral colors and subtle textures to transform their residential spaces

## Available now

*Atelier*  
COLLECTION



## Why did Lutron develop this product?

To expand the residential decorative fabrics product offering

## What is it?

A stunning new collection of roller shade fabrics for Sivoia QS and Triathlon shades

## What are the features and benefits?

- High-quality fabrics featuring neutral colors and subtle textures, ideal for residential spaces
- Every color and texture is available in a sheer and a blackout
- 108" usable width across the entire collection
- Fabrics are organized by color for easy specification

## How will this solution help my business?

Become more competitive with decorative fabrics by offering a luxury fabric line to high-end clients and specifiers

**Ideal for:** Residential applications

# The Gallery Collection Second Edition

## The opportunity

Residential consumers requesting neutral colors and subtle textures to transform their residential spaces

## Available now



## Why did Lutron develop this product?

To expand the residential decorative fabrics product offering

## What is it?

A newly refreshed offering of fashion fabrics for roller shades, horizontal sheer blinds, wood blinds, and vertical drapery

## What are the features and benefits?

The refresh includes:

- New! Roller families – Aura, Mosaic, Mosaic Blackout, and Jacquard (from Classico)
- New! Horizontal sheer blind colors – Cocoa Bean and Black
- New! Painted Eden Wood materials
- New! Decorative tape options
- Addition of the wood blinds and vertical drapery categories to the collection

## How will this solution help my business?

Eliminates outdated and low-performing fabric within the fashion fabrics category and gives you more options to grow your shades business

**Ideal for:** Residential applications

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# Finiré Prime LED recessed lighting by Ivalo

## The opportunity

Applications specifying LED recessed lighting with timeline and price point considerations

## Available now



Finiré Prime housing with round trim/module

## Why did Lutron develop this product?

To expand high-performance LED options at an attractive price point, with a quick-ship feature to meet immediate job needs

## What does it do?

Provides guaranteed control compatibility and standard Lutron 1% flicker-free dimming

## What are the features and benefits?

- Compatible with Lutron Hi-lume 1% LTE 2-wire and EcoSystem driver with Soft-on, Fade-to-Black technology
- 90+ CRI; R9=50+; 2-step color consistency
- Round and square trim in Matte White finish
- Shallow IC + Non-IC housings
- Quick-ship stocked solution
- 5-year limited warranty
- Lutron one-stop-shop LED support

## How will this solution help my business?

- Expands product line with value-driven offering
- Quick-ship feature meets immediate job needs

**Ideal for:** Projects with short timelines that are looking for quality, high-performance LED fixtures

# Finiré Prime with Warm Dimming

## The opportunity

High-end residential customers who want the guaranteed compatibility of a Lutron LED solution but don't want to sacrifice the warm transition of incandescents

## Available now



Finiré Prime with Warm Dimming  
round trim



Finiré Prime with Warm Dimming  
Shallow IC Housing

## Why did Lutron develop this product?

To provide our customers with a better experience, bringing them the familiar feel of an incandescent light with the benefits of an all-in-one Lutron LED fixture solution

## What does it do?

Provides guaranteed control compatibility and standard Lutron 1% flicker-free dimming

## What are the features and benefits?

- 3000K (high end) to 1800K (1%) or 2700K (high end) to 1800K (1%) options
- 95 CRI color rendering
- Adjustable fixture that tilts up to 25°
- Low profile, 3.9" shallow IC housing
- Soft-on, Fade-to-Black technology
- Lutron one-stop-shop LED support

## How will this solution help my business?

This fixture's small form factor and low price point allow it to meet the needs of more jobs, while providing that incandescent lighting experience customers want

**Ideal for:** High-end residential applications, such as bedrooms and living rooms

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# Finiré 3" infinite adjustable with hot aiming

## The opportunity

High-end residential and architectural applications that require finer than 5° increment adjustability

## Available now



Finiré 3" Non-IC housing

## Why did Lutron develop this product?

To meet application needs where precise hot aiming is required

## What does it do?

Provides guaranteed control compatibility and standard Lutron 1% flicker-free dimming

## What are the features and benefits?

- Allows designers to tilt the light module with even greater precision where hot aiming is required
- Improves project capabilities and is ideal for special applications such as sloped ceilings and illuminating artwork
- Housing shipment includes adjustment tool
- Adjusts continuously from 0° downlight to 40° tilt and a 362° rotation
- Lutron one-stop-shop LED support

## How will this solution help my business?

Meets specifier requirements for applications where fixtures need to adjust in increments finer than 5° or where the designer wants hot aiming capability

**Ideal for:** Applications where fixtures need to be adjusted in increments finer than 5°

# Skylark Contour C•L slide to off dimmer

## The opportunity

Residential single pole dimming applications

## Shipping now



Skylark Contour C•L slide to off dimmer

## Why did Lutron develop this product?

To add a slide to off, single pole dimmer to the C•L family, with a lower opening price point than single pole/3-way options

## What does it do?

Dims LEDs, CFLs, incandescents, and halogens—even mixed on the same circuit. Rated for 150W of LED/CFL and 600W incandescent/halogen

## What are the features and benefits?

- Patented C•L technology
  - Works with all home/building wiring—no neutral or special wire temperatures required
  - Simple, intuitive low-end adjustment—no flipping breakers or removing buttons
  - Dims LEDs beautifully with patented constant gate drive technology—no dimmer interaction while minimizing flicker, shimmer, pop-on, or drop-out
- Available in White, Ivory, and Light Almond

## How will this solution help my business?

Expanded styles and options within the C•L family allows for further adoption of Lutron C•L dimming technology

**Ideal for:** Any residential application

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# Reverse-phase LED dimmers

## The opportunity

An increasing number of LEDs (particularly LED downlights) are being required to be designed and brought to market with reverse-phase only dimming

## Shipping now



Diva



Skylark Contour



Nova T☆

## Why did Lutron develop these products?

To relaunch our ELV dimmers as rated for dimming LEDs

## What do they do?

They dim all screw-in bulbs rated for reverse-phase dimming

## What are the features and benefits?

- Rated for the following loads:
  - 250W LED/CFL
  - 500W incandescent/halogen
  - 500W ELV transformers
- Diva available in gloss and satin colors; Skylark Contour available in gloss; Nova T☆ available in Architectural matte colors
- Neutral required; does not have low-end trim adjustment

## How will these solutions help my business?

Electrical distributor/Electrical contractor—stock, sell, and install dimmers for reverse-phase LEDs from the leader in LED dimming

**Ideal for:** Downlight applications in kitchens, living rooms, and family rooms

# Maestro fan control and LED dimmer

## The opportunity

Residential fan/light control applications

## Shipping now



Maestro fan control and LED dimmer

## Why did Lutron develop this product?

So consumers can adjust fan speed without pull chains and dim LED lights, all from one wall control

## What does it do?

Controls fan speed and dims lights

## What are the features and benefits?

- 4-speed plus off for fan (1.5A rating)
- C·L dimmer for LED, CFL, and incandescent/halogen bulbs
  - 75W of LED/CFL
  - 250W of incandescent/halogen
- Available in gloss and satin colors
- Single pole only, no neutral required (separate wire required for fan and light)

## How will this solution help my business?

Customers can now enjoy beautiful LED dimming (from Lutron's patented LED dimming technology) in a fan/light control

**Ideal for:** Fans with dimmable bulbs in the light kit. Common applications include dining rooms and bedrooms.

# Diva light switch/fan-speed control

## The opportunity

Residential fan/light control applications

## Shipping now



Diva light switch/fan-speed control

## Why did Lutron develop this product?

Most fans are shipped with non-dimmable light sources, but consumers can still benefit from controlling their fan/light from a switch on the wall as opposed to pull chains

## What does it do?

It switches the fan's light kit and changes the fan speed

## What are the features and benefits?

- Switch for all bulb types including LEDs, CFLs, incandescents, and halogens
  - 120W of LED/CFL
  - 240W of incandescent/halogen
- 3-speed plus off for fan (1.5A rating)
- Available in gloss and satin colors

## How will this solution help my business?

This product ensures that customers who purchase fans that ship with non-dimmable LEDs and CFLs can still use Lutron controls with their fan

**Ideal for:** Fans with non-dimmable bulbs in the light kit. Common applications include dining rooms and bedrooms.



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