



2022 CORPORATE PROFILE

CONNECTING CANADIAN INTEGRATORS WITH TECHNOLOGY

STAUB
ELECTRONICS

a  snap one[®] Company

Your success. Our service. **It's all connected.**

For over 40 years we've been connecting Canadians with integrated technology. Our staff of trained and experienced industry professionals are dedicated to helping connect you with the right solutions for your next project. We are more than just a distributor – we are a partner in your success.

Whether you're on the go, on the job site or sitting in your office – we are here to help. Call one of our technical sales specialist, email us or visit www.staub.ca. Orders placed by 5pm ship same-day, meaning you can order late today and still be covered for your job tomorrow.

Plug into awesome by partnering with Staub and take your business to another level.



Scott Trotter
PRESIDENT

CONNECTING CANADIAN INTEGRATORS WITH TECHNOLOGY

We do this by delivering a comprehensive line-up of integrated technology products with industry leading service, knowledge and support that ultimately helps Canadian electronics dealers succeed.

Bryan Sack
VICE PRESIDENT

Our **People**

With over 100 years of combined industry experience, our senior management team is equipped with the knowledge and expertise to successfully navigate the rapidly changing technology landscape, ensuring Staub remains a leader in the distribution of integrated technology products in Canada.



Scott Trotter
PRESIDENT



Bryan Sack
VICE PRESIDENT



Benjamin Riboreau
MARKETING & SALES SUPPORT MANAGER



Mani Purewal
CLIENT SERVICES MANAGER



Colin Moskaluke
TECHNICAL SERVICES MANAGER

The Staub Electronics team is comprised of an energetic and diverse group of individuals dedicated to the pursuit of customer service excellence. Our knowledgeable product and support experts are experienced in both the sale and installation of residential and commercial AV products, as well as automotive products; which means we speak your language and can answer your questions. Call us at (888) 470.2211 and we'll help you make the right choice for your next project.

Our Products

Our broad mix of Residential AV, Commercial AV and Automotive products consists of 3,000+ items from over 50 industry leading manufacturers. Our complete catalogue is up-to-date and available online at www.staub.ca.

RESIDENTIAL AND COMMERCIAL AV



CELLULAR SIGNAL



CONFERENCING



CONTROL



DISPLAYS



FILM SCREENS, PROJECTORS & MOUNTS



HOME AUTOMATION & CONNECTED HOME PRODUCTS



LIGHTING & SHADE CONTROL



MEDIA DISTRIBUTION



MOUNTS, RACKS & CANS



MULTI-ROOM AUDIO



NETWORKING



OUTDOOR AUDIO & VIDEO



POWER PRODUCTS



SURVEILLANCE CAMERAS & NVRs/DVRs



VIDEO WALL & MULTI-VIEWERS



WIRE & CABLE

AUTOMOTIVE



DRIVER COMFORT



INSTALLATION PARTS & ACCESSORIES



OEM INTEGRATION



REMOTE START & SECURITY

Ever since we started working with Staub, it has been an easy process. From their website to choosing from their great assortment of products, the experience has been nothing short of excellent. The best thing about Staub is that they have a team who cares about their customers and honors their word. If we need something, we know that we will be looked after without a problem. This in turn helps us service our customers better and we have the confidence to know we can rely on Staub for whatever we may need. The Staub website is fantastic. It is easy, accurate and there is a lot of great products. They are always bringing something new to the table and we have been able to add so many more products to our tool box for different elements of the job. It is easy to get prices and stock levels and relay that back to the customer quickly. Staub is a personal, forward thinking company that values their customers and invests the time to build lasting relationships. We have built a great relationship with the Staub team and are excited for what the future holds.

*Sean Sullivan
SuRe InnoVations*

The Staub Difference

We make working with Staub Electronics easy! We know that when you succeed, we succeed. Learn about the Staub Difference and how we are working with you:



ONLINE ORDERING

We are making business easier with **Staub.ca**. Submit orders, re-view order history, save shopping lists, find support material and much more! Click. **Order**. Ship.



SAMEDAY SHIPPING

All orders are considered a priority at Staub. Meet demanding deadlines with our same-day shipping guarantee. Orders placed before 5:00pm PST, or express orders placed before 2:00pm PST, will be shipped the same-day.*



PARTNERSHIP

Reduce your shipping costs and get great benefits like huge discounts on all your other shipping needs, annual rebates and prepaid returns. To learn more visit the PartnerSHIP page www.staub.ca/partnership.



LIVE TECHNICAL SUPPORT

Have a technical question? We're here to help! Call our tech experts toll free, Monday to Friday from 8:00am to 5:00pm PST, at (888) 731.7316.



NO HASSLE RETURNS

Purchased something that you wish you hadn't? No problem! All products can be returned within 60 days of purchase for a full credit.*

* Conditions apply, learn more at www.staub.ca/terms.



PARTNERSHIP REWARDS

PARTNERSHIP REWARDS
BUILDING VALUE. DELIVERING REWARDS

Visit www.staub.ca/partnership for more information.



SHIP ANYTHING CANADA WIDE

Tired of paying the posted rate on everything you ship? Take advantage of our Shipping Desk and get up to 50% OFF posted rates for **all of your business and personal shipping** anywhere in Canada.



FREE DEFECTIVE RMA RETURNS ON US

Paying for defective warranty returns is now a thing of the past. Submit your RMA to us via our easy-to-use online form, including weight and number of boxes. We'll provide you with a prepaid waybill for return ground shipping.



ANNUAL REBATE. BIG REWARD.

Receive part of your shipping charges back in the form of a rebate every year, and in many cases, you'll receive much more in benefits than you'll pay!

Staub.ca

Our e-commerce enabled website features 3,000+ items from over 50 industry leading manufacturers. Get detailed information on all of the products we carry, access our latest pricing, check real-time stock availability, order online, track shipments, create multiple shopping lists and much more!

CLICK. ORDER. SHIP.

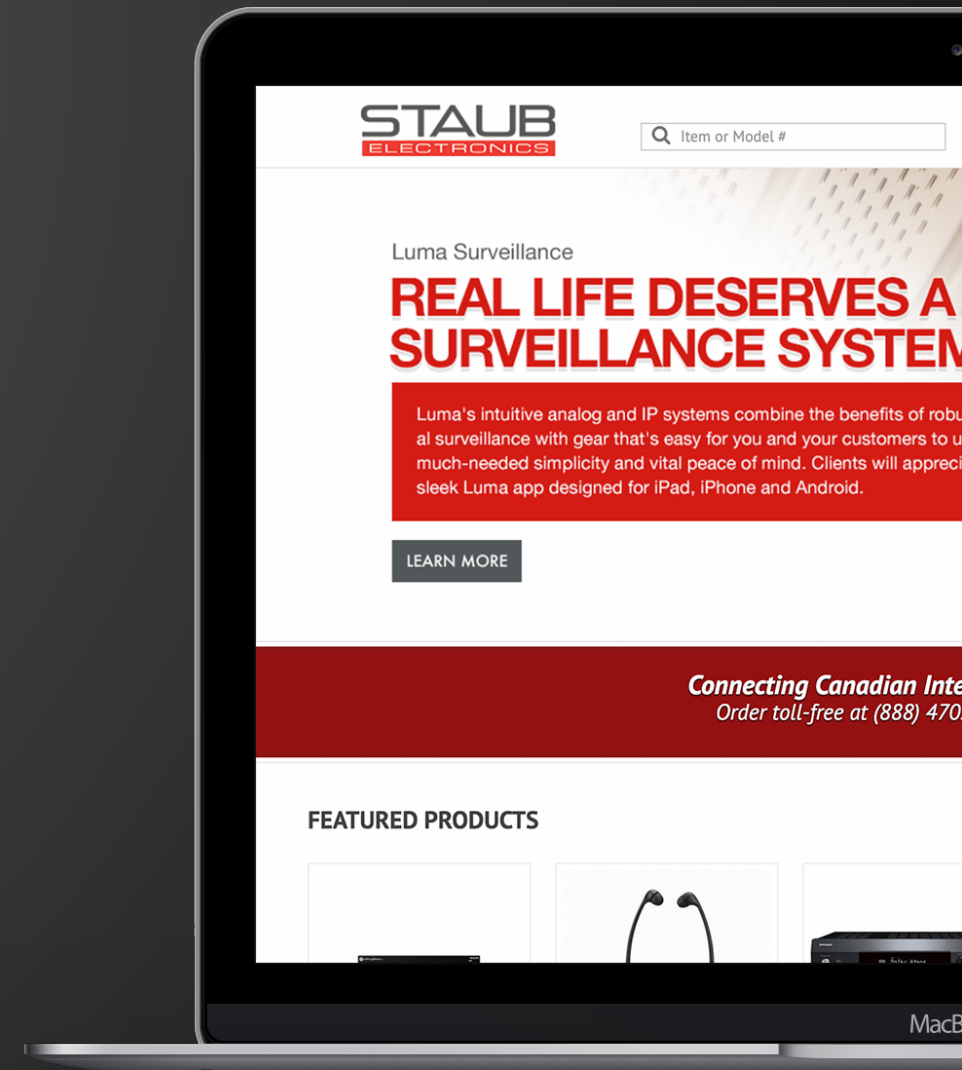


STAY INFORMED

Our regularly updated website and bi-monthly newsletters keep you up to date on:

- » The latest products
- » Exclusive special offers
- » Company and Industry news
- » Technical tips and articles
- » Training events and webinars

Subscribe to our newsletter at www.staub.ca.



Business is Easier

Click. **Order**. Ship. That's how easy it is to use Staub.ca.



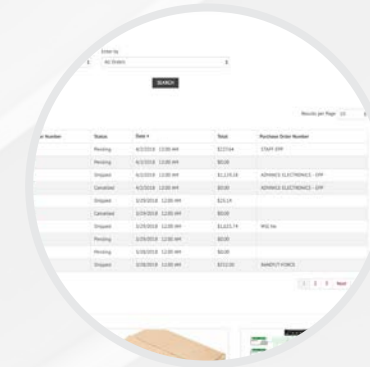
ACCESSIBLE

Staub.ca allows you to search our entire inventory of quality, solution oriented products 24 / 7 / 365.



KNOWLEDGE

Detailed product information is just a few clicks away. Visit www.staub.ca to research products for your next project.



CONVENIENCE

Build an order throughout the day, create shopping lists for regular purchased items and order when you want.*



ACCURACY

View real time inventory and stock levels on all products, with expected ETA dates and quantity levels on coming soon and out of stock items. Plus, see recommended alternative products for items that are discontinued.

Our relationship with Staub is much more than just purchasing products from a distributor. With Staub we get and can consistently expect immediate service, sales support, system building guidance and next day shipping. One of Staub's greatest qualities is their constant push to keep dealers in the loop of new and upcoming products and also encouraging dealers to keep up with current trends in the market. Thanks to Staub we have been introduced to some amazing brands such as URC Total Control and Episode Speakers. I feel quite lucky to have come across a company like Staub and look forward to increasing sales and opportunities with our partnership.

Michael Chamzuk
Best Built-In Centre

* Orders submitted after 5pm will be fulfilled the next business day.

Ordering & Shipping

Staub offers several convenient ordering options including toll-free phone, fax, email and online at www.staub.ca. Our fully integrated SAP™ powered supply chain delivers streamlined end-to-end order management, automated order and invoice confirmations, as well as same-day shipping for ground orders placed before 5pm, or express orders placed before 2pm.

TO PLACE AN ORDER CONTACT ONE OF OUR KNOWLEDGEABLE CLIENT SERVICES REPRESENTATIVES OR LOG ONTO WWW.STAUB.CA.



orders@staub.ca
www.staub.ca



(888) 470.2211 **Phone Toll-Free**
(604) 270.7316 **Phone Local**

(888) 844.7316 **Fax Toll-Free**
(604) 276.8098 **Fax Local**



**SAMEDAY
SHIPPING**

SHIPPING

Staub Electronics offers shipping via FedEx. Customers wishing to have their orders shipped via another method can call (888) 470.2211 to coordinate scheduling a pick-up of their goods.




STAUB SHIPPING DESK SHIP ANYTHING ACROSS CANADA

Tired of paying the posted rate on everything you ship? Tap into our discounts with major shipping carriers to save you money. And it's not just for business, either. You can use us for personal packages, too, saving up to 50% off the posted rate.

Our Shipping Desk will help you price out the cost of shipping, provide you with waybills and can even schedule pickup. Once scheduled, we'll bill your account or credit card. All you need to do is box it up – we'll handle the rest! Visit the Shipping Desk at www.staub.ca/shipit for more information.

Service & Support

The support team at Staub Electronics is comprised of industry veterans experienced in a multitude of different installation and system design techniques, offering both pre-sales and post-sales support. Whether you require product recommendations or quotes, have a simple question about a relay, need help troubleshooting a remote start installation, are designing a basic home theatre or programming an advanced audio / video distribution system, our team is here to help. Available from Monday – Friday, 8:00am – 5:00pm PST, our technicians will work to ensure your questions are answered and your customers are satisfied.

CEDIA™



RESIDENTIAL & COMMERCIAL AV SUPPORT



cmoskaluke@staub.ca
pkaiser@staub.ca
jmarch@staub.ca



(888) 470.2211 **Phone Toll-Free**
(604) 270.7316 **Phone Local**



Monday - Friday: 8am - 5pm PST



AUTOMOTIVE SUPPORT



cmoskaluke@staub.ca
pkaiser@staub.ca
jmarch@staub.ca



(888) 470.2211 **Phone Toll-Free**
(604) 270.7316 **Phone Local**



Monday - Friday: 8am - 5pm PST

ONLINE RMA FORM

Submitting your RMA request to Staub is easy. Just click on the RMA form link on the Staub home page and you will be directed to an online RMA form. Simply fill in your information and we will process your request or contact you if we need more information. As always, products can be returned within 60 days for a full credit.* Plus, you can submit up to 24 different SKUs at once!

* Please refer to the Staub website for full merchandise conditions.



Corporate **Directory**

President	Scott Trotter	strotter@staub.ca	ext. 307
Vice President	Bryan Sack	bsack@staub.ca	ext. 603
FINANCE			
Finance Team Lead	Cheryl Wei	cwei@staub.ca	ext. 403
A/P Clerk	Awais Raza	araza@staub.ca	ext. 401
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SERVICE, SUPPORT & TRAINING			
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Receiving		warehouse2@staub.ca	ext. 502



CONNECT WITH US



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#160 11791 Hammersmith Way
Richmond, B.C. V7A 5C6



orders@staub.ca



(888) 470.2211 **Phone Toll-Free**
(888) 844.7316 **Fax Toll-Free**

Business Development **Team**

Strategically located throughout the country, our field business development managers provide critical support to our dealers across Canada.



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Get in **Touch**



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